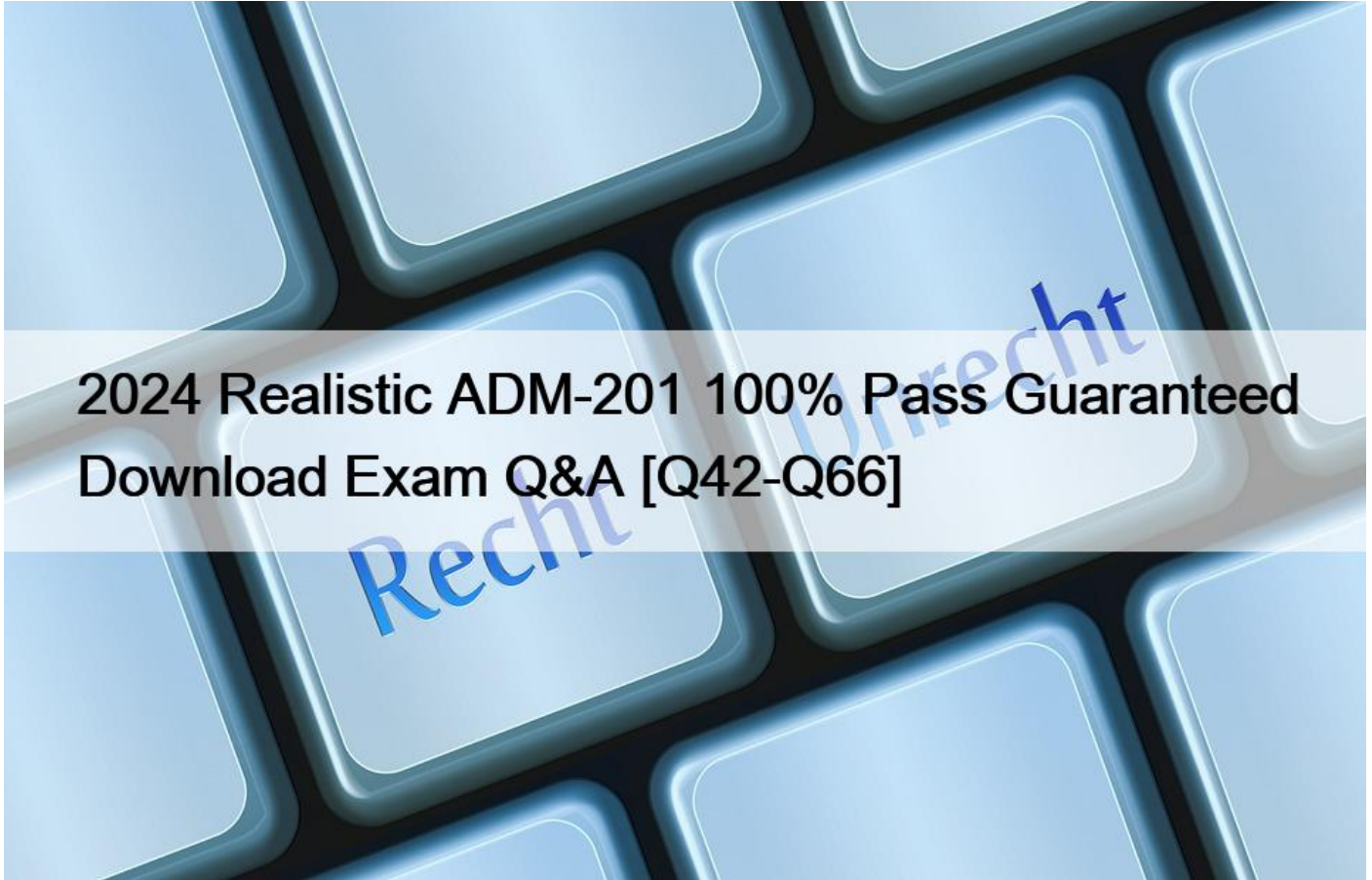


2024 Realistic ADM-201 100% Pass Guaranteed Download Exam Q&A [Q42-Q66]



2024 Realistic ADM-201 100% Pass Guaranteed Download Exam Q&A Accurate ADM-201 Answers 365 Days Free Updates Q42. When working on opportunities, sales representatives at Universal Containers need to understand how their peers have successfully managed other opportunities with comparable products, competing against the same competitors.

Which two features should an administrator use to facilitate this? (Choose two.)

- * Big deal alerts
- * Opportunity update reminders
- * Chatter groups
- * Opportunity Dashboard

Section: Volume J

Q43. There are many dashboard components from SF Labs including the Apex Dashboard Kit which can be installed:

- * True
- * False

Section: Volume G

Q44. The number of business hours that can be set for the organization to operate:

- * 10

- * 20
- * 30
- * Unlimited

Section: Volume G

Q45. What is not true about sharing Rules?

- * Sharing rules open up access whereas org wide defaults restrict access
- * When u delete a sharing rule, the sharing access created by that rule is automatically removed
- * U can edit the access levels for any sharing rule. You can change the specified groups / roles for the rule
- * Sharing rules apply to all new and existing records owned by the specified role / group members
- * When u modify which users are in a group rule, the sharing rules are re-evaluated to add/remove access as necessary.

Section: Volume D

Q46. For how many days deleted records are kept in the Recycle Bin?

- * 15
- * 30
- * 45
- * 60

Section: Volume D

Q47. Custom formula fields are recalculated:

- * Nightly
- * Every twenty minutes
- * Once per user session
- * Each time a user views the record

Section: Volume B

Q48. Sales Rep A shared a pricing guide from a Content library with Sales Rep B.

Sales Rep B reports that the pricing guide is unavailable.

How should an administrator troubleshoot this issue?

- * Review the member settings
- * Review the tagging rules
- * Review the search results
- * Review the publication date

Q49. Mail Merge is available in which Salesforce Editions?

- * All except Professional
- * Professional and Enterprise
- * Professional, Developer and Enterprise
- * Enterprise and Developer only
- * Developer, Enterprise and Unlimited only
- * All editions

Q50. Users with which Permission can install or uninstall AppExchange packages from the AppExchange

- * Download AppExchange Packages
- * View AppExchange Packages
- * List AppExchange Packages
- * Visit AppExchange Packages

Q51. What happens when a user is already logged in when restricted hours start?

- * The system immediately ends the user's session.

Q52. Support reps at Cloud Kicks (CK) are reporting that when they try to close a case, the Closed option in the Case Status picklist is missing. CK has asked the administrator to find a solution.

Why are the support reps unable to see the Closed option in the specified picklist?

- * The Case record type is missing Closed as a picklist value.
- * The Close Case page layout must be used to close a case.
- * The Show Closed Statuses in Case Status Field checkbox is set to the default.
- * The Support Process being used omits Closed as a status choice.

Explanation

A support process is a feature that allows administrators to define and enforce the stages that a case or work order must go through based on its record type. A support process determines which values are available for the status field for each record type. If a support process omits a certain value for the status field, such as Closed, then users will not be able to see or select that value when working with cases or work orders of that record type. References:

https://help.salesforce.com/s/articleView?id=sf.customize_supporthome.htm&type=5

Q53. How can Chatter feed for content can be used? Choose 2 answers MMM

- * To store Chatter posts in content
- * To share files from a workspace to a feed
- * To link a workspace to a Chatter from content
- * To search for files posted to Chatter from content

Q54. Used to set the default levels of access for users to records they do not own.

- * Organization Wide Defaults
- * Roles Hierarchy
- * Profiles
- * Sharing Rules
- * Manual Sharing

Q55. Can you make a standard field unique?

- * True
- * False

Q56. If a user's profile contains log in hour restrictions which of the following time zones is used to calculate the hours they have access to Salesforce.com CRM?

- * Organization wide default time zone
- * User's time zone
- * Time zone set in the user's profile

Q57. Who can submit an idea to Salesforce.com IdeaExchange?

- * Salesforce.com partners
- * Sales force employees
- * Salesforce.com users
- * Anyone who has a login to Idea Exchange

Q58. List view can (Choose all that apply)

- * Show up to 2000 records in the record count display
- * Print up to 1000 records in print view
- * Be enabled and disabled by individual users
- * Print list can be exported to excel

Q59. Can you uninstall an AppExchange application once it has been deployed?

- * Yes
- * No

Q60. What is the significance of Primary Master – Detail Relationship in a Junction Object?

- * Look and Feel is inherited from Primary Master Object
- * Record Ownership is inherited from Primary Master Object
- * No such Significance
- * Both A & B

Topic 5, Volume E

Q61. True or False, Final reject actions in a workflow approval process can include actions such as email alerts.

- * True
- * False

Section: Volume G

Q62. SIMULATION

Determine if the description is Master/Detail or Lookup: Up to 25 such relationships

Lookup

Q63. If a user's profile contains log in hour restrictions which of the following time zones is used to calculate the hours they have access to Salesforce.com CRM?

- * Organization wide default time zone
- * User's time zone
- * Time zone set in the user's profile

Section: Volume J

Q64. When are Formula Fields recalculated?

- * Calculated automatically
- * Every 15 Minutes
- * Nightly
- * After Edits / Save

Q65. All of the following objects may have a queue EXCEPT

- * Accounts
- * Cases
- * Leads
- * Custom Objects

Q66. SIMULATION

What does the Role Hierarchy control?

See the answer below

Explanation/Reference:

Explanation:

Profile controls what a user can do (read, create, edit, delete) with records

Salesforce ADM-201: Detailed Exam Overview

The Salesforce ADM-201 exam is made up of 60 multiple-choice and multiple-select questions. Additionally, this certification test contains 5 unscored questions. The time allocated for the completion is 105 minutes. To pass the exam successfully, you must give at least 65% of the correct answers. The ADM-201 test is proctored by the Kryterion company, the Salesforce testing partner. You can choose from two options of exam delivery: an online proctored test or an onsite session at any center.

As for the price, the exam costs each candidate \$200. The cost of retaking this test is 50% of the actual price. So, you will have to pay another \$100 for retaking Salesforce ADM-201 if you fail your first attempt. The vendor updates its certification exams 3 times a year in compliance with the Salesforce release cycles. Within each release cycle, you have 3 chances to take the same test.

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