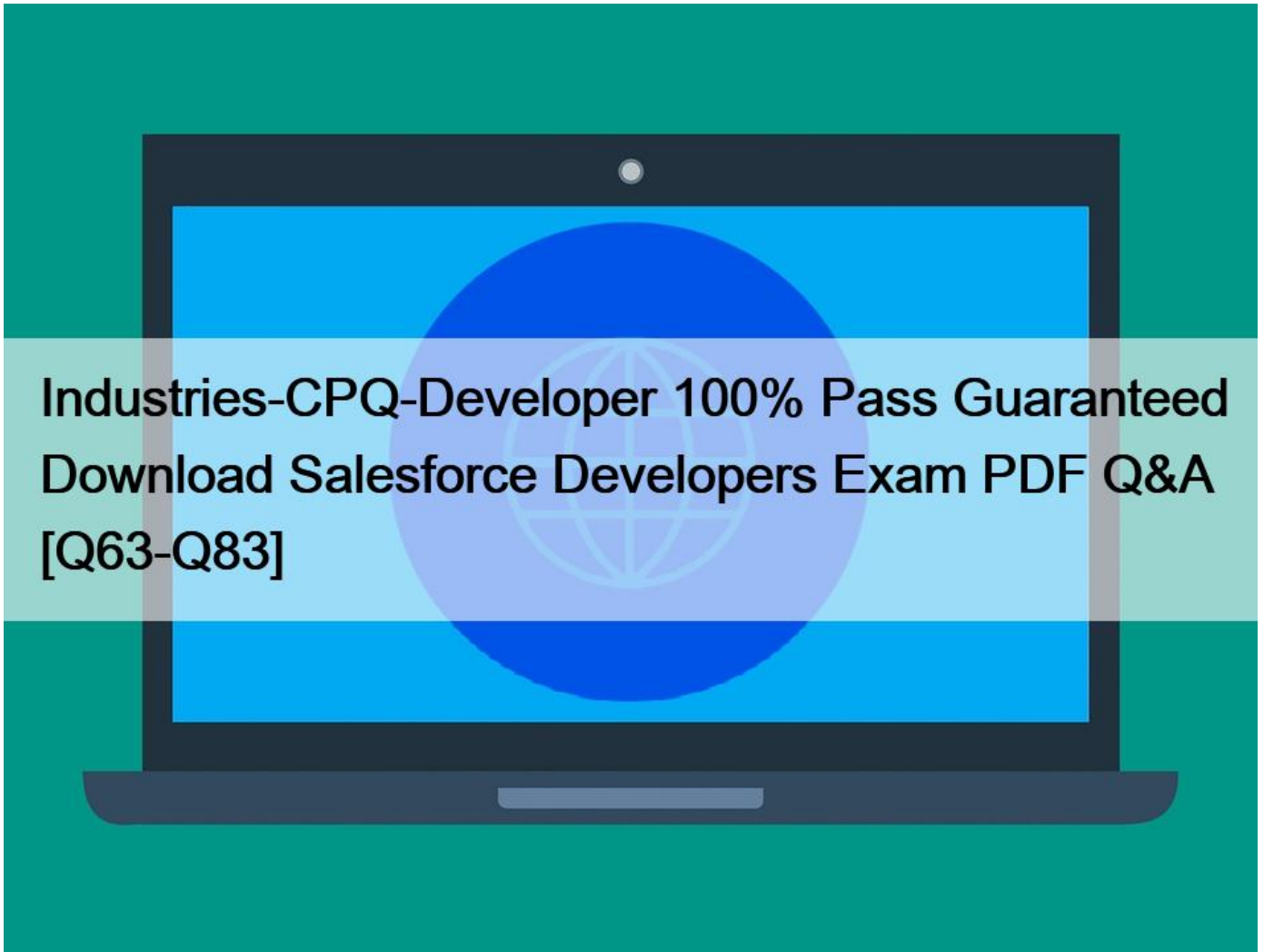


## Industries-CPQ-Developer 100% Pass Guaranteed Download Salesforce Developers Exam PDF Q&A [Q63-Q83]



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**Industries-CPQ-Developer Practice Test Dumps with 100% Passing Guarantee Q63.** Vlocity CME supports which of the following order functionality? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

- \* Asset Based Ordering (ABO)
- \* Move/Add/Change/Delete or Disconnect (MACD) orders
- \* Modifying in-flight; or in-progress orders
- \* Inventory control orders

**Q64.** Which of these is necessary for building a Guided Selling cart? (Choose FOUR)

Note: This question displayed answer options in random order when taking this Test.

- \* Linking getCartItems to the template
- \* createCart method
- \* Associating the cart with a valid price list or price book

- \* Associating the cart with valid user profiles
- \* HTML Template for horizontal or vertical mode
- \* Associating the cart with a valid account
- \* Multiple price lists for filtering product categories

**Q65.** A picklist name is used only at design-time and not at run-time (so it's not visible to customers)

- \* True
- \* False

**Q66.** The Cart header shows a running total of purchases made by the customer.

- \* True
- \* False

**Q67.** How does Vlocity Cart represent products with a default quantity cardinality of 0?

Note: This question displayed answer options in random order when taking this Test.

- \* As a line item with an Add to Cart button
- \* In a yellow font as a Recommended Product
- \* As a line item with a quantity of 0
- \* As an available product in the Search Item dialog

**Q68.** A filled dock icon next to a line item in the Cart indicates which product selling period date?

- \* Selling End Date
- \* End of Life Date
- \* Fulfilment Start Date
- \* Selling Start Date

**Q69.** If the data element is specific to a product or a class of product, you should create which of the below?

- \* Attribute
- \* Field

**Q70.** Which are the primary user interface components that make up Vlocity Cart?

Note: This question displayed answer options in random order when taking this Test.

- \* Cart Header, Product List, Cart Line Items, Total Bar
- \* Product List, Cart Line Items, Total Bar, Configuration Modal Bar
- \* Cart Header, Product Catalog, Cart Line Items, Total Bar
- \* Cart Header, Product List, Cart Line Items, Pricing Window

**Q71.** Which type of action can be used in a Configuration/Validation Advanced Rule?

- \* Restriction
- \* Product Relationship
- \* Penalty
- \* Qualification

**Q72.** How is a context key used by Digital Commerce APIs?

- \* To price products using attribute-based pricing
- \* To submit an order for processing
- \* To describe the customer in rules processing
- \* To unlock web pages in anonymous sessions

**Q73.** Where do product images appear in the Cart?

- \* In the Product List
- \* In the Cart's Line Item pane
- \* Product images must be configured in the Cart's templates
- \* In the Product Details modal window

**Q74.** Choose the correct definition for 'asset':

- \* An irreplaceable item of high value
- \* A product or service the customer has already purchased
- \* Any commercial or technical item required for a customer purchase

**Q75.** In Vlocity Context Rules, where can you set the rule type such as Qualification, Penalty, etc?

Note: This question displayed answer options in random order when taking this Test.

- \* Rule Set
- \* Rule
- \* Context Dimension
- \* Context Mapping

**Q76.** The Discount Duration field is applicable to which type of discount?

- \* Order-Based
- \* Account-Based
- \* Contract-Based

**Q77.** What must you do before you can create a product attribute?

- \* Create the product
- \* Create the object type
- \* Create an attribute category
- \* Create the picklist

**Q78.** Which of the following Attributes Category fields displays at run-time during order capture in the Cart?

- \* Name
- \* Display Name
- \* Category
- \* No Attribute Category fields display at run-time

**Q79.** In Guided Selling, which of these is the class for the remote methods?

Note: This question displayed answer options in random order when taking this Test.

- \* done
- \* vlcCart
- \* CpqAppHandler
- \* createCart
- \* getCartItems
- \* getCartProducts
- \* putCartItems
- \* postCartItems
- \* checkout
- \* submit

**Q80.** Which of the following are contained in the shared catalog? (Select THREE)

- \* Decomposition Relationships
- \* Decomposition States
- \* Commercial Products
- \* Technical Products
- \* Orchestration Plans

**Q81.** Felix is the Vlocity CPQ Administrator, and he's been given specifications for a new version of a

wearable tech product that currently exists in his product catalog. Looking closely at the specs,

he realizes that the only difference in the new release is that they've changed the available

colors. How should he model this product in Vlocity EPC?

Note: This question displayed answer options in random order when taking this Test.

- \* He should create a new color picklist, and when he creates the new product entry, he can override

the attribute picklist that is inherited from its Wearable object type.

- \* He should modify the existing color picklist assigned to the existing Wearable object type, which will

allow the new color choices to be dynamically inherited.

- \* He should create a new Wearable object subtype for the new version of the product, and then link

the existing color attribute to a new color picklist.

- \* He should create a new color picklist and a new color attribute, and then assign them to the new

product when he creates it.

**Q82.** How does Industries CPO's order capture help to ensure a perfect order?

- \* By ensuring only discounted items are added to the cart
- \* By adding any promotions to the customer account automatically
- \* By showing only available and eligible products for customer purchase
- \* By sending a confirmation email to the user before ordering

**Q83.** In order to filter product attributes, the API name of the JSONAttribute field must be specified in the Attribute Lookup Field Name of the Entity Filter.

- \* True
- \* False

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