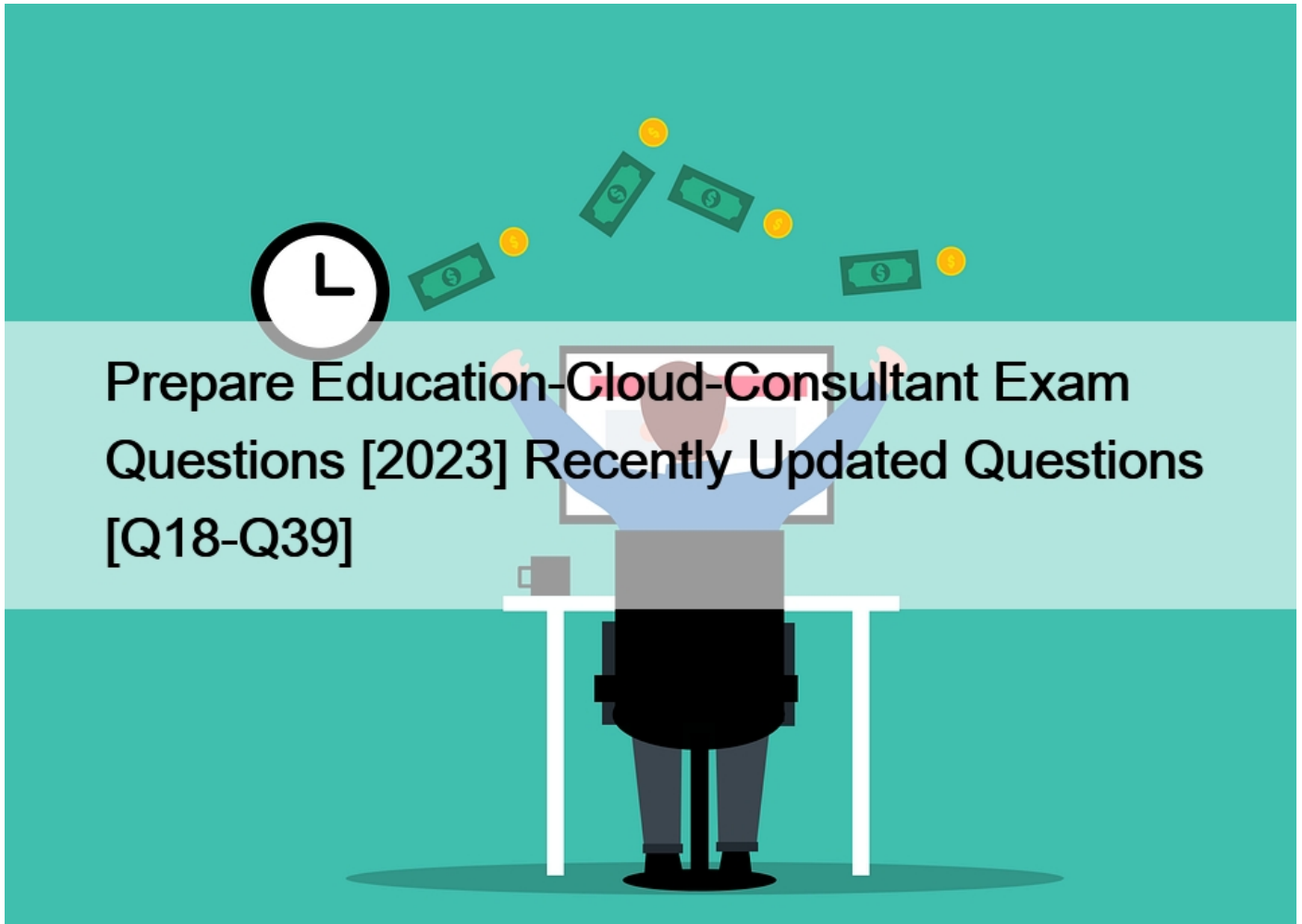


Prepare Education-Cloud-Consultant Exam Questions [2023 Recently Updated Questions [Q18-Q39]



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Prepare Education-Cloud-Consultant Exam Questions [2023 Recently Updated Questions Give push to your success with Education-Cloud-Consultant exam questions NO.18 The Registrar's office has limited staff and is interested in a real-time automated Salesforce messaging solution that can address common student questions on deadlines and requirements, and provide links to resources.

Which two options should the consultant recommend to meet the requirement?

Choose 2 answers.

- * Knowledge
- * Queues
- * Bots
- * Live Chat

NO.19 A university is migrating its legacy system to Salesforce Education Data Architecture (EDA) environment.

The existing system groups students by colleges within the university. The system admin has selected the Educational Institution record type in the EDA Default Account Model in EDA setting.

Which consideration should the consultant discuss with the university?

- * The recommended default Account record is the Administrative Account record type.
- * A new Program Enrollment record will automatically be created when a new Contact is created.
- * Multiple address management can only be enabled for the House Account record type.
- * Contact are private only to Administrative Account record type.

NO.20 The Alumni Association is interested in using Education Cloud to support its operations. The association track alumni interested board networking activities, and manages fundraising.

Which two Education Cloud considerations should the consultant discuss with the Association?

Choose 2 answers.

- * Configure Relationships to track alumni connections.
- * Use Grants Management to track alumni scholarships.
- * Install Insights Platform to understand alumni data.
- * Leverage a third-party app to support event management.

NO.21 A school district needs to track special education student grades, attendance, and program enrollments and capture e-signatures from parents and legal guardians.

Which two solutions should the consultant recommend to meet the requirement?

Choose 2 answers.

- * Salesforce CPQ
- * K-12 Architecture Kit
- * Third-party application
- * Nonprofit Success Pack

NO.22 A university is implementing a student community and rolling it out to 20,000 students. The IT manager is concerned about the large increase in users accessing the system at any one time.

Which three steps should the consultant recommend?

Choose 3 answers

- * Develop a Performance Testing Strategy.
- * Confirm the university has enough login licenses.
- * Identify areas that may impact governor limits.
- * Use a third-party testing automation tool.
- * Log a case with Salesforce Support to increase limits.

NO.23 The director of graduate recruitment is interested in Education Cloud. Recruitment staff need to access Opportunity and Campaign Member information about students. The IT director is concerned about cost and suggests using other license types for recruitment users.

What should the consultant discuss with the client?

- * Unlimited Edition requires a full Salesforce license.
- * Education Data Architecture requires a Community license.

- * The business user case requires a Lighting Platform Plus license.
- * The business user case requires a full Salesforce license.

NO.24 A university provides corporate training options to local businesses. The university wants to offer a seamless experience to students and allow them to select and purchase available courses.

Which solution should the consultant recommend to meet the requirement?

- * Salesforce CPQ
- * Financial Service Cloud
- * Salesforce File
- * A third-party app

NO.25 A college wants to extend its existing Education Data Architecture org to support the Advancement department's fundraising needs.

What should the consultant recommend to meet the requirement?

- * Gift Entry Manager
- * Nonprofit Success Pack
- * Giving Pages
- * Elevate

NO.26 The director of finance needs a solution that aligns pledges and donations captured in Salesforce with Gift Entry Manager (GEM) with the institution's finance system.

Which solution should the consultant recommend to meet the requirement?

- * Use the Bulk API.
- * Use Salesforce Connect.
- * Install Accounting Subledger.
- * Install Outbound Fund Module.

NO.27 A private school wants to use Salesforce to manage students, their parents, staff operations, and fundraising.

The school wants to use the Education Data Architecture (EDA) and to create Giving Pages.

What is a compatibility consideration the consultant should discuss with the school?

- * Accounting Subledger is installed.
- * Elevate is incompatible with Advisor Link.
- * Gift Entry Manager is required.
- * Person Accounts must be enabled.

NO.28 A university is planning an enterprise wide implementation of the Education Data Architecture (EDA). It has asked the consultant do an analysis of standard functionality in EDA to identify additional apps it may need to purchase.

What is a standard feature of EDA?

- * Student Advising
- * Event Management
- * Degree Auditing
- * Address Management

NO.29 The university Development office wants to present social media ads to constituents who demonstrate low engagement is

email campaigns. The department uses Marketing Cloud Corporate Edition for Campaign management.

Which Marketing Cloud product should the consultant recommend?

- * Advertising Studio
- * Social Studio
- * Interaction Studio
- * Email Studio

NO.30 Career Services uses a separate event management system for its employment events attendance and registration, and Marketing cloud to promote the event. It wants to integrate student data in Salesforce to identify engaged prospects by matching them with event attendance, career interest, and credit completion towards an academic major.

Which two integration directions should the consultant recommend?

Choose 2 answers.

- * One-way integration between Marketing Cloud and the event system
- * One-way integration between Salesforce and Marketing Cloud
- * Two-way integration between the event system and Marketing Cloud
- * Two-way integration between the event system and Salesforce

NO.31 The International Studies office is using Salesforce to manage admissions and scholarship awards programs.

The office needs to electronically send, and also print and mail scholarship and program admission decisions on a preformatted letter template.

Which solution should the consultant recommend?

- * Salesforce reports
- * A third-party app
- * Salesforce Files
- * Extended Mail Merge

NO.32 A partner wants to self-certify that its app complies with Education Data Architecture (EDA) objects. The partner needs to ensure its solution is compatible with EDA, or if it duplicates EDA functionality, that it is properly documented and EDA objects.

What are two key objects used with EDA?

Choose 2 answers.

- * Opportunity
- * Affiliation
- * Account
- * Attribute

NO.33 A university's IT department uses a version control-based process for its system development and enhancement. The department wants to test the new features the consultant has configured in a dedicated, short term Salesforce environment.

What should the consultant use to meet the requirement?

- * Scratch org
- * Developer Edition org

- * Full sandbox
- * Partial Copy sandbox

NO.34 A university is implementing Advisor Link and needs to test the integration with its Student Information System (SIS), and provide training space for advisors. The university needs access to some of the data from the production org for the advisor training.

Which two types of sandboxes meet this use case?

Choose 2 answers

- * Developer Sandbox
- * Developer Pro Sandbox
- * Full Sandbox
- * Partial Sandbox

NO.35 The Dean of the Business school has a dashboard that display the application yield by program, geographic distribution of applicants, and recruitment pipeline. The Dean wants the same reports for program directors.

Sharing settings have been configured so program directors can only see recruitment and application information for their own program.

How can the consultant meet the business requirement?

- * Check the Let Dashboard Viewers Choose Whom They View the Dashboard As on the Dean's dashboard.
- * Set View Dashboard As to the dean and share it with program directors.
- * Add a dashboard filter to the Dean's dashboard and save it to All Folders.
- * Set View Dashboard As to the dashboard viewer and share it with program directors.

NO.36 A university's marketing department works on email campaigns for advancement. It wants to measure campaign effectiveness, return on investment, and Opportunity conversion using standard Salesforce functionality.

What should the consultant recommend to meet this requirement?

- * Campaign influence
- * Campaign member
- * Parent campaigns
- * Campaign hierarchy

NO.37 College advisors want assistance proactively identifying student issues as they arise.

Which functionality in Student Success Hub should the consultant recommend?

- * Advising Events
- * Mass Actions
- * Early Alerts
- * Success Plans

NO.38 A consultant needs to import a large volume of records into a university's Salesforce production environment that has the Education Data Architecture (EDA). The import file already defines Account and Address information. The university's environment has a private sharing model and several sharing rules.

Which two temporary actions should the consultant take before importing the data?

- * Change the sharing model to Public Read/Write
- * Disable unnecessary code using TDTM.

- * Disable sharing rules using TDTM.
- * Change the account model to Household

NO.39 The VP of Development is preparing to visit the university's top supporters. The VP wants to maximize travel time by prioritizing pledges. that are most likely to close.

Which reporting solution should the consultant recommend?

- * Salesforce Maps
- * Opportunity Funnel Report
- * Einstein Forecasting
- * Einstein Opportunity Scoring

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