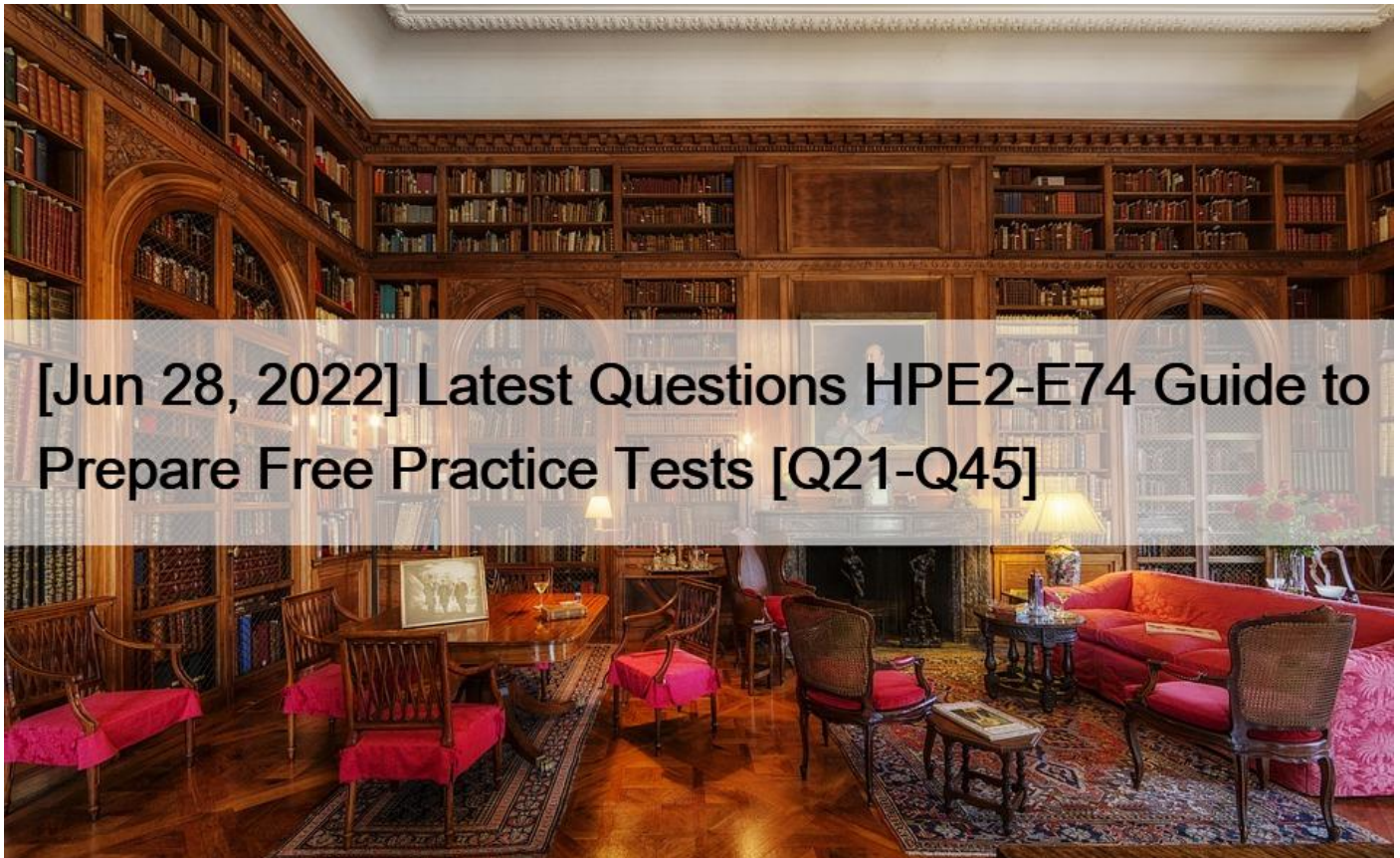


## [Jun 28, 2022 Latest Questions HPE2-E74 Guide to Prepare Free Practice Tests [Q21-Q45]



## [Jun 28, 2022] Latest Questions HPE2-E74 Guide to Prepare Free Practice Tests [Q21-Q45]

**[Jun 28, 2022 Latest Questions HPE2-E74 Guide to Prepare Free Practice Tests Reliable HPE2-E74 Dumps Questions Available as Web-Based Practice Test Engine NO.21** You have proposed HPE SimpliVity to a customer. The customer tells you that a competitor has given a lower bid. What is one approach you should take to responding?

- \* Explain that the HPE SimpliVity solution integrates firewall capabilities so the customer no longer needs to pay for those.
- \* Explain that the competing solution likely has many software bugs and uses inferior, commodity grade hardware.
- \* Scale down the number of nodes in the solution until your bid is the same or just lower than the competitors' bid.
- \* Discuss whether the competitor has properly sized the solution with a high enough core count for the customers' needs

**NO.22** You are proposing an Aruba ESP (Edge Services Platform) solution to a customer. The customer is concerned that the company lacks the IT resources to deploy and manage the solution. What can you propose to address this concern?

- \* Enhanced automation through integration with the HPE OneView Unified API
- \* Free access to the Aruba Instant On web portal and mobile app
- \* Network as a Service (NaaS), delivered with Aruba Managed Connectivity Services
- \* Simpler network management through Aruba ClearPass

**NO.23** What is one benefit of Power over Ethernet (PoE) support in an Aruba switch?

- \* PoE enables plug-and-play deployment and simplified management for the switch.
- \* PoE decreases the external power requirements for the switch to reduce costs.
- \* PoE enables the switch to support the high speeds required for modern voice and video applications.

- \* PoE simplifies the setup of devices connected to the switch, such as cameras and APs.

**NO.24** Which danger do firmware attacks pose?

- \* These attacks target only white box servers because the supply chain for these servers is not protected.
- \* These attacks are designed to return the server to factory default settings before they are detected.
- \* Security programs fail to detect these attacks because they run under the server OS.
- \* Vendors do not have a way to detect and remediate these attacks so the only defense is securing the supply chain.

**NO.25** What is a key reason for SMBs to adopt containers?

- \* To establish an alternative environment to public cloud or private cloud for their workloads
- \* To adopt a more agile, DevOps-based approach to application development and deployment
- \* To enhance security by isolating workloads more than traditional virtualization permits
- \* To break down siloes between server, storage, and networking teams

**NO.26** What is one way that the Aruba Instant On mobile app helps to simplify provisioning of Aruba Instant On APs?

- \* The app integrates with Aruba Meridian, which provides a centralized firmware and configuration repository for the customers' site.
- \* The app integrates with Aruba Central, providing a centralized dashboard in which admins can monitor the provisioning process for multiple APs at once.
- \* The app receives a notification if an AP experiences difficulty during the provisioning process, so admins do not have to access the AP to discover the problem.
- \* The app provides simplified wizards for configuring features such as Aruba Air Slice, Aruba Client Match, and Aruba Dynamic Segmentation.

**NO.27** What is a critical challenge for many SMBs, which HPE Pointnext Services can help to address?

- \* Difficulty shifting from containerized to virtualized environments
- \* Difficulty understanding that digital transformation is a priority
- \* Difficulty getting Line of Business (LOB) employees to accept cloud services
- \* Difficulty implementing and customizing new technologies

**NO.28** What is one benefit of the Aruba ESP (Edge Services Platform) Unified Infrastructure approach?

- \* The architecture makes switches responsible for controlling APs, unifying wired and wireless access.
- \* Customers can choose from two architectures, one of which is designed for midmarket and one for enterprise.
- \* All intelligence is centralized in powerful controllers, making the solution simpler for customers to manage.
- \* Customers can deploy APs alone and then add gateways later without changing the architecture or UI.

**NO.29** You are proposing HPE Nimble Storage dHCI for a customer who uses VMware vSphere. What is one key benefit of HPE Nimble Storage dHCI for this customer?

- \* The customer can use a vCenter plug-in to manage native backups, replication, and snapshots on the Nimble dHCI solution.
- \* The customer can use a vCenter plug-in to easily migrate data between the Nimble dHCI solution and an HPE cloud.
- \* The Nimble dHCI solution uses VMware vSAN technology and local storage drives attached ProLiant servers to create a low-cost SAN.
- \* The Nimble dHCI solution provides simpler management for VMware VMs by hosting VMs directly on Nimble appliances.

**NO.30** What should HPE partners do to comply with the UN Guiding Principles on Business and Human Rights?

- \* Create a plan for improving human rights in the geographic regions in which they operate.
- \* Donate a portion of proceeds towards commissions for addressing human rights violations.
- \* Implement a process for identifying sales transactions with a high risk for human rights violations.
- \* Establish a committee for researching human rights issues and principles.

**NO.31** What is one way that HPE helps you to benefit financially from selling HPE GreenLake solutions?

- \* The GreenLake solution unlocks value from customers' legacy assets, so customers can invest in larger solutions and partners gain higher margins.
- \* The GreenLake solution delivers quarterly interest to partners for the portion of the solution that the customer finances.
- \* The GreenLake solution retires customers' legacy assets, which partners can refurbish for resale and additional revenue.
- \* The GreenLake solution has an accelerated rebate structure, which includes an upfront rebate on the committed solution value.

**NO.32** A customer has a pilot program for a new service. The customer is concerned that the actual demand for the service might not meet the customer's expectations. How do HPE Adaptive Use financial models mitigate this risk?

- \* These models allow customers to pay a monthly, usage-based rate for on-prem infrastructure.
- \* These models allow customers to return some of the infrastructure later to reduce costs.
- \* These models adjust the payment rate for the infrastructure based on the revenue that the infrastructure generates.
- \* These models allow customers to pay a monthly, usage-based rate for resources in a co-located data center.

**NO.33** What is one key difference between SMBs that use hybrid cloud and other SMBs?

- \* The SMBs using hybrid cloud improve flexibility and visibility and reduce downtime.
- \* The SMBs using hybrid cloud are often able to eliminate the use of public cloud within a year.
- \* The SMBs using hybrid cloud no longer need to train IT in complex private cloud tools.
- \* The SMBs using hybrid cloud spend slightly more on IT but increase security

**NO.34** What are key distinguishing features of Aruba CX switches?

- \* They feature a built-in framework for monitoring and troubleshooting networks and an open API for programmability.
- \* They feature embedded gateway features for controlling Aruba APs.
- \* They are designed for plug-and-play deployment in small customer environments.
- \* They are designed to provide good performance and basic features for budget-minded customers

**NO.35** What is one benefit of the HPE SimpliVity Data Virtualization Platform?

- \* It provides plug-ins for HPE Synergy, enabling customers to attach Synergy modules directly to SimpliVity storage.
- \* It distributes data across a flexible choice of storage arrays, including Nimble and MSA, and optimizes access to them.
- \* It gives all VMs direct access to underlying drives, ensuring low latency performance for applications.
- \* It only writes unique data to drives, making backups, and restores space-efficient and very fast.

**NO.36** What is specified in the HPE SimpliVity HyperProtected guarantee?

- \* The HPE SimpliVity firewall protects workloads from millions of known attacks.
- \* All data that enters the HPE SimpliVity Data Virtualization Platform is encrypted.
- \* With HPE SimpliVity, customers can back up or restore a 1TB VM in under one minute.
- \* If one HPE SimpliVity node in a cluster fails, the Data Virtualization Platform can take over its functions.

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