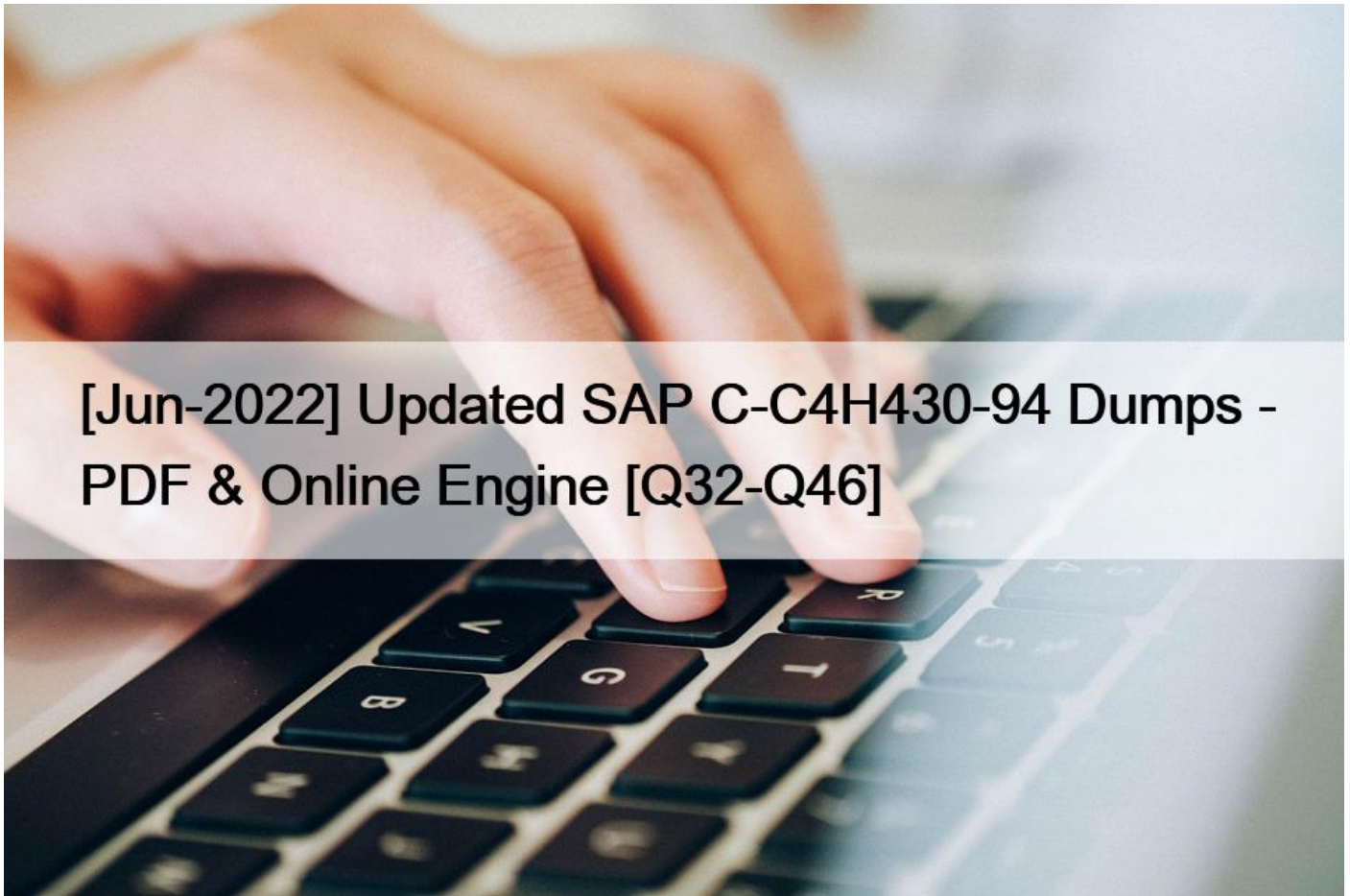


## [Jun-2022 Updated SAP C-C4H430-94 Dumps - PDF & Online Engine [Q32-Q46]



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C-C4H430-94.pdf - Questions Answers PDF Sample Questions Reliable

#### SAP C-C4H430-94 Certification Exam Topics:

Topic Areas  
Topic Details, Courses, Books  
**Navigation and Basic Administration > 12%** Define and configure system and user settings and set-up administration and security settings. C4H430 (SAP COMMISSIONS 1908) **Classification and Compensation Elements > 12%** Explain Compensation Elements' features and capabilities. Explain Classification Data and the relationship between Territories and Classification Data. Identify best practices when working with each of the compensation elements. C4H430 (SAP COMMISSIONS 1908) **Plans and Rules > 12%** Explain compensation rules and how to use each of the rules when designing compensation plans. Identify best practices when working with compensation rules and plans. C4H430 (SAP COMMISSIONS 1908) **Pipeline > 12%** Define Pipeline calculation process. Explain the Pipeline process model and illustrate Pipeline stages. C4H430 (SAP COMMISSIONS 1908)

#### NEW QUESTION 32

Which of the following are features of Relationships? Note: There are 3 correct Answers to this question.

- \* In the Relationships workspace, you can create additional Roll types and reporting relationships.
- \* As you designate a Manager on a Position record in the Positions workspace, SAP Commissions creates a reporting Roll type, by default.
- \* In the Relationships workspace, you CANNOT delete Roll types.
- \* A Roll Relationship is an association of two Positions that is used by SAP Commissions to process rolled values.
- \* Companies use Roll Relationships to roll deposits from one Position to another.

### NEW QUESTION 33

Assuming that you had just uploaded an initial transaction file for a period, what Pipeline mode would provide the most complete Compensate and Pay Pipeline run? Choose the correct answer.

- \* Specific Position Groups
- \* Specific Position
- \* Process all transactions for all Position
- \* Process new and modified transactions & credits for all Position

### NEW QUESTION 34

What does a compensation plan do in SAP Commissions? Choose the correct answer.

- \* Detail the organizational structure.
- \* Determine how transactions and orders are paid out.
- \* Measure company goals.
- \* Define the legal terms and conditions of employment.

### NEW QUESTION 35

For which objects can you create a Variable? Note: There are 3 correct Answers to this question.

- \* Formula
- \* Territory
- \* Lookup Table
- \* Rate Table
- \* Classifier

### NEW QUESTION 36

Suppose a company requires their new Sales Representatives to reach 60 days of employment before receiving any bonus payment. What is the best type of deposit hold you should use in this particular situation? Choose the correct answer.

- \* Indefinite hold
- \* Hold with conditions
- \* Period type
- \* Release immediately

### NEW QUESTION 37

What does the system do when Payment Threshold is enabled? Choose the correct answer.

- \* The system will NOT generate payments for held deposits until they are released.
- \* The system will NOT generate payments greater than or equal to the payment threshold.
- \* The system will NOT track negative payments as balances once the period is finalized.
- \* The system will NOT generate payments less than or equal to the payment threshold.

### NEW QUESTION 38

Which of the following are characteristics of Variables? Note: There are 2 correct Answers to this question.

- \* Variable settings such as Effective Dates, Business Units, and Unit Types must NOT be the same as their associated compensation element.
- \* Once a Variable has been created, the Variable's type can be changed.
- \* Variable assignments made at the Position level supersede assignments made at the Plan level.
- \* A Variable can only be associated with the same type of compensation element.

### NEW QUESTION 39

Which rule types fire during the Reward stage? Note: There are 3 correct Answers to this question.

- \* Secondary Measurement
- \* Credit
- \* Primary Measurement
- \* Incentive
- \* Deposit

### NEW QUESTION 40

Each Sales Rep receives 5% on each individual sale up to \$10,000. Individual sales over \$10,000 and up to \$15,000 are paid at 10%. Any individual sales over \$15,000 receive 15% commission. Which rule should you use to create this payment structure? Choose the correct answer.

- \* Bonus Incentive Rule
- \* Indirect Credit Rule
- \* Secondary Measurement Rule
- \* Per Credit Incentive Rule

### NEW QUESTION 41

What can you use a Deposit Rule for? Note: There are 2 correct Answers to this question.

- \* Classify transaction data by product group.
- \* Combine multiple incentives into a single deposit.
- \* Put a hold on all or part of a deposit until a future period.
- \* Aggregate credit amounts over time.

### NEW QUESTION 42

Suppose there are three deposits: Deposit 1 has a value of \$1,000 with an Earning Code of Computer Sales and an Earning Group of Commission. Deposit 2 has a value of \$2,500 with an Earning Code of Software Sales and an Earning Group of Commission. Deposit 3 has a value of \$3,000 with an Earning Code of Sales Bonus and an Earning Group of Quarterly Commissions Bonus. Given this scenario, how many payments would result from these deposits and for what amounts? Choose the correct answer.

- \* Three payments: Payment 1 for \$1,000 and Payment 2 for \$2,500 and Payment 3 for \$3,000
- \* One payment for \$6,500
- \* Two payments: Payment 1 for \$4,000 and Payment 2 for \$2,500
- \* Two payments: Payment 1 for \$3,500 and Payment 2 for \$3,000

### NEW QUESTION 43

What should you consider when working with multiple currencies? Note: There are 2 correct Answers to this question.

- \* The currency for the pay file
- \* That the system handles conversion rates automatically
- \* The currency for transactions and quota data
- \* Whether the commissions are stepped or straight

#### **NEW QUESTION 44**

Which options can you set in the System Preferences workspace? Note: There are 3 correct Answers to this question.

- \* Audit Logs Retention
- \* User Role Permissions
- \* Prompt Settings
- \* Allow Negative Payments
- \* Calculation Settings

#### **NEW QUESTION 45**

Which of the following are fields on a Participant record? Note: There are 2 correct Answers to this question.

- \* First and Last Name
- \* Position Name
- \* Participant ID
- \* Title

#### **NEW QUESTION 46**

In SAP Commissions, what is a Position Assignment? Note: There are 2 correct Answers to this question.

- \* Assigning a Plan to a Position.
- \* Assigning a Participant to a Position.
- \* Assigning a Manager to a Position.
- \* Assigning a Title to a Position.

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