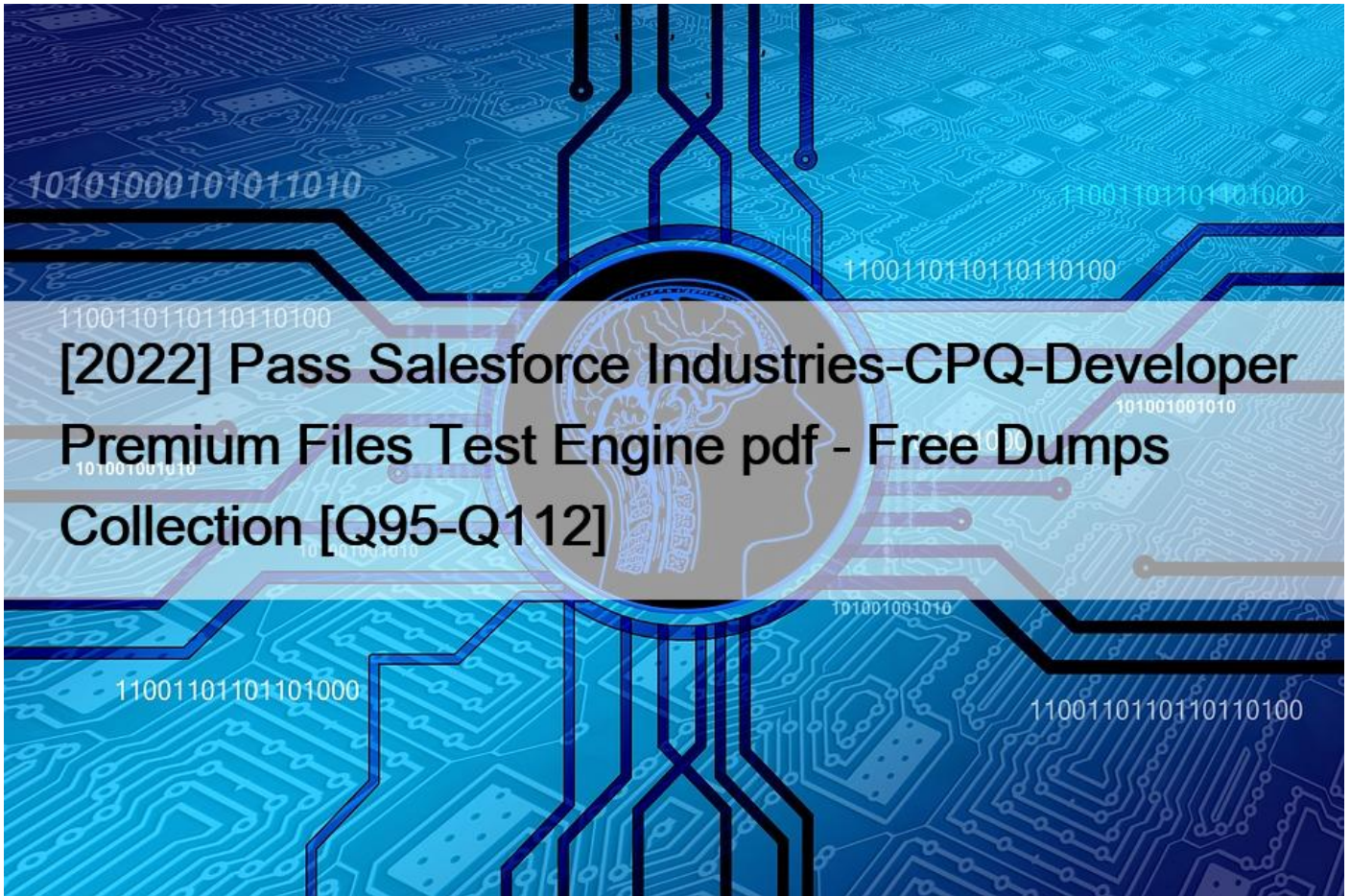


## [2022 Pass Salesforce Industries-CPQ-Developer Premium Files Test Engine pdf - Free Dumps Collection [Q95-Q112]



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**NO.95** Non-centralized data is:

- \* Beneficial to telecommunications companies
- \* A business challenge for telecommunication companies
- \* A profitable way to aggregate data

**NO.96** In an attribute-based pricing matrix, which field is used as the key by the matching algorithm?

Note: This question displayed answer options in random order when taking this Test.

- \* Source Product Code
- \* Source Product Name
- \* Source Product RecordId
- \* Source Product RecordId and Source Product Name

**NO.97** Which of these describe the vlcCart used in Guided Selling? (Choose TWO) Note: This question displayed answer options in

random order when taking this Test.

- \* Apersistent component
- \* The shopping cart
- \* The remote method for creating the cart
- \* An element of the OmniScript

**NO.98** A company wants to automatically decrease the price of a smartphone product within specified time frames.

What should a developer configure to meet this requirement?

- \* A promotion and time policies
- \* A price first entry with affectivity time frames
- \* A context rule on the smartphone product and time policies
- \* Multiple price lists with affectivity time frames

**NO.99** The time policy for a promotion indicates what?

Note: This question displayed answer options in random order when taking this Test.

- \* When promotional pricing applies to the customer account
- \* When the promotion starts
- \* Which customers are eligible for the promotion
- \* Whether the customer can terminate the contract early

**NO.100** What data types are supported for context dimensions? (Choose THREE)

Note: This question displayed answer options in random order when taking this Test.

- \* Text
- \* String
- \* DateTime
- \* Boolean
- \* Integer
- \* Numeric

**NO.101** The Communications Cloud&#8230;

- \* Provides guided-selling capabilities over a single channel.
- \* Applies to consumer accounts only.
- \* Includes a configure-price-quote component.

**NO.102** Entity Filters are tied to a single Advanced Rule.

- \* True
- \* False

**NO.103** In which two cases should a developer use child price lists? Choose 2 answers

- \* Creating pricing for different regions
- \* Changing the pricing of the parent product in a bundle
- \* Changing the pricing of child products in bundles
- \* Creating pricing for products that are only available to certain customers using context rules

**NO.104** Which of the following are features of the Product List in Vlocity Cart? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- \* It is based on a specific price list.
- \* Allows hierarchical product structures.
- \* It is only displayed on the Opportunity tab.
- \* It uses Vlocity Rules to display available and eligible products.

**NO.105** True or false: Cart-based guided selling experiences use Angular JS templates.

- \* True
- \* False

**NO.106** A product does not need a base price to:

Note: This question displayed answer options in random order when taking this Test.

- \* Show up as a pricing variable
- \* Appear in the cart
- \* Indicate the type of price it is
- \* Have rules associated with it

**NO.107** A developer manages a very large catalog that includes over 5 million products. The developer needs to write a rule that will apply to all products in the catalog.

Which type of rule will be easiest for the developer to implement?

- \* Qualification Rule
- \* Evaluation Rule
- \* Advanced Rule
- \* Context Rule

**NO.108** What is the minimum amount of space that you should allocate for the CPQPartition?

Note: This question displayed answer options in random order when taking this Test.

- \* 10 MB
- \* 100 MB
- \* 1GB
- \* 0MB, since you can disable the CPQPartition.

**NO.109** When Vlocity Cart builds the product list, which type of rule is processed first?

Note: This question displayed answer options in random order when taking this Test.

- \* Context Rule &#8211; Qualification
- \* Advanced Rule &#8211; Availability
- \* Advanced Rule &#8211; Eligibility
- \* Advanced Rule &#8211; Configuration Validation (Compatibility)

**NO.110** By what mechanism is a Document Template linked to the Opportunity, Quote or Order objects?

Note: This question displayed answer options in random order when taking this Test.

- \* PDF Document Template custom setting
- \* Applicable Objects in Template Settings
- \* Applicable Item Types in Template Settings
- \* Document Template object picklist

**NO.111** A product manager wants to create a product bundle that can only be ordered between January 5th and January 31st.

How should the developer configure the product bundle to meet this requirement?

- \* Enable the Active property on January 5 and disable the Active property on January 31
- \* Set the Fulfillment Start Date to January 5 and the End of Life Date to January 31
- \* Set the Selling Start Date to January 5 and the Selling End Date to January 31
- \* Set the Fulfillment Start Date to January 4, Selling Start Date to January 5, and the End at life Date February 1

**NO.112** What happens when the Base Price property is checked for a price list entry?

- \* The display text for that price list entry will display as the list price or the recurring price in the Products list in Vlocity Cart
- \* The price list entry will be used as the starting price when the product is added to the cart
- \* Once the price list entry is marked as a base price, no context rules can be associated with it
- \* The price list entry will be used to determine the cost basis

### Salesforce Industries-CPQ-Developer Exam Syllabus Topics:

TopicDetailsTopic 1- Determine the implications of the configurations of a product- Identify concepts required to configure product and product bundlesTopic 2- Identify concepts required to configure attributes- Identify concepts required to configure object type hierarchiesTopic 3- Differentiate among the digital commerce APIs methods, parameters, and how to use them- Identify concepts required to configure multi-site quotingTopic 4- Describe the capabilities and use cases for formula fields and roll-up summary fields- Identify concepts required to configure promotionsTopic 5- Determine when to use promotions and- or discounts- Identify concepts required to configure discountsTopic 6- Identify concepts required to configure attribute based pricing- Identify concepts required to create cost and marginTopic 7- Identify concepts required to build sales catalogs - Determine when to use cart based APIs or the digital commerce APIsTopic 8- Identify concepts required to create basic configurations to ordering and quoting- Identify concepts required to build product configuration proceduresTopic 9- Troubleshoot API parameters, responses, and requests- Identify concepts required to build advanced rules

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